LAUDERDALE

Market Highlights

Existing Retail Businesses:

Retail Sales Leakage Top Categories [County]:

Total Retail Trade and Food & Drink	\$55,490,623
Motor Vehicle & Parts Dealers	\$33,294,240
Food Service and Drinking Places	\$11,213,339
Grocery Stores	\$10,265,483
Health & Personal Care Stores	\$4,377,499

Source: Esri. Estimated on 9,729 Housholds in Lauderdale County

Existing National Retail by Category

General Merchandise: Walmart Supercenter

Motor Vehicle & Parts Dealers: AutoZone, NAPA, O'Reilly Food Service and Drinking Places: Panda House, Los Portales, Pizza Hut, Huddle House, Sonic, KFC, Taco Bell, Dairy Queen, McDonalds

Grocery Stores: EW James, Save A Lot

Health & Personal Care Stores: K&B Beauty Supply, Fred's Apparel & Shoes: Cato, Factory Connection, Shoe Dept. Discount: Family Dollar, Dollar Tree, Dollar General, Fred's

Appliance: Aaron's, Rent A Center

Limited list

Employment & Education:

- Top employers in Lauderdale County include: Lauderdale County Board of Education (788), West TN State Penitentiary (693), Marvin Windows & Doors of TN (455), SRG Global (450) and Komatsu America Corp (400)
- TN Department of Revenue Lauderdale County Retail Sales total \$169,524,422
- The Lauderdale County Education System has 315 teachers educating 4,722 students in 7 schools
- Lauderdale Community Hospital employs 186 and has 25 beds to provide quality care for acute or chronically ill patient
- 10 Year Growth includes 4 new plants for a total investment of \$8,100,000 and 19 expansions investing \$27,350,000

Recreation:

- The 30+ Year Tradition of the Tomato Festival with 3,500+ visitors, 8 parks and 1 golf course
- Alex Haley Interpretative Center, Fort Pillow State Park, Ripley City Park & Water Slide, Lauderdale County Museum, Veterans' Museum, Murray Hudson Maps & Antiquarian

Available Retail Sites:

ber/Economic & Community Development

	SIZE
1 South Washington Street	4,200 SF
2 787 Highway 51 North	3,000 SF

3 Deerfield Crossing Shopping Center 11,000 SF

4 Highway 51/Roberson Street 6 Lots 5 Highway 51/Volunteer Drive 12 Lots

6 282 S. Washington Street 67.500 SF

7 11722 Highway 51 N.

(8) Crain Property - Hwy 51

(9) Crain Property #2 - Hwy 51

10 19000 Highway 51

SIZE

4,000 SF

2 Acres 2.4 Acres

5,700 SF

Limited list below. More properties available. Contact Susan Todd for more information

US Highway 51 & TN Highway 208	5 Mile Radius	10 Mile Radius	Lauderdale Co.
2012 Estimated Population	13,719	21,995	27,621
2012 Median Household Income	\$28,307	\$29,530	\$29,273
Total Number of Families	3,635	8,413	9,725

For More Information Call:

Susan Todd, IOM **Executive Director** Lauderdale Chamber/ECD **Ripley, TN 38063**

Office: 731-635-9541; Mobile: 731-413-9541

stodd@lauderdalecountytn.org www.lauderdalecountytn.org



**Synergos Tech - PopStats / Tiger Geography 2Q 2012



Lauderdale County - Tennessee - Ripley, Gates, Halls, Henning



LOCATED IN NORTHWEST TENNESSEE **NEW I-69 CARRYING TRAFFIC FROM CANADA TO MEXICO**

20 Minute Drive Time: Population 30,269, Daytime Pop (Age 18+) 22,164, Med. HH Income \$29,174



MARKET HIGHLIGHTS

- 70% of households within 10 minutes hold a home value more than \$100,000.
- Median houshold income annual growth rate will increase 1.71% from 2012-2017.
- Interstate 69 is a \$10 Billion, 1,650 mile Canada to Mexico project designated to creat a corridor across Mid-America. The highway is under construction in Lauderdale County along the Highway 51 corridor.
- 2012 retail sales in Lauderdale Co. is \$169,524,422 according to the TN Dept. of Revenue.
- 2012 Traffic Count: Hwy 51 & Cleveland Street - 22,294 TDOT

For More Information Call:

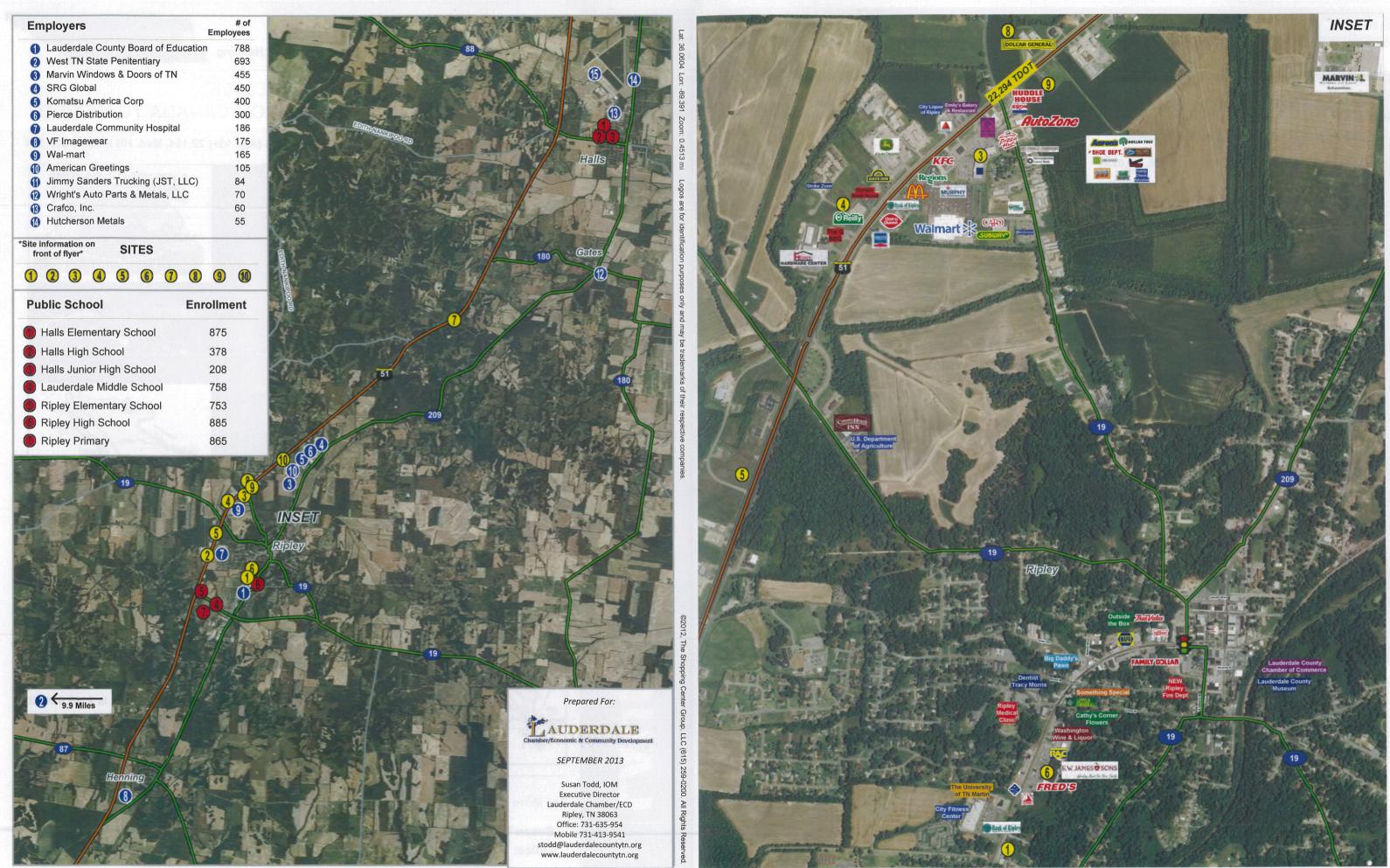
Susan Todd, IOM | Executive Director | www.lauderdalecountytn.org Office: 731-635-9541 | Mobile: 731-413-9541 | stodd@lauderdalecountytn.org

No warranty expressed or implied has been made as to the accuracy of the information provided herein, no liability assumed for error or omissions





Map of Submarket Retailers Highway 51 @ Ripley, Tennessee





Ripley/Halls **Tennessee**

Market Area

Lauderdale Chamber **Economic & Community** Development

Susan Todd, IOM **Executive Director** 123 S. Jefferson Street Ripley, TN 38063 stodd@lauderdalecountytn.org 731.635.9541 fax 635.9064 www.lauderdalecountytn.org



Hausahalda bu Hausahald Insam

Market Area Data *

Gender

Households

Population	
2011 Estimate	
2000 Census	34,211
1990 Census	30,459
Race	
Caucasian	66.7%
African American	29.8%
411 011	2 50/
All Other	3.5%
All Other	3.5%

Male	51.7%
Female	48.3%
Age	
0-17	24.0%
18-24	9.4%
25-34	
35-44	13.5%
45-54	14.0%
55-64	11.5%
65-74	7.6%
75+	5.9%
Median Age	36.85

Households	
2011 Estimate	12,378
2000 Census	12,401
1990 Census	11,085

nouselloids by nouselloid illcome	
Income Less than \$15,000	25.5%
Income \$15,000 - \$24,999	14.3%
Income \$25,000 - \$34,999	14.1%
Income \$35,000 - \$49,999	17.8%
Income \$50,000 - \$74,999	18.6%
Income \$75,000 - \$99,999	5.2%
Income \$100,000 - \$149,999	3.0%
Income \$150,000 and more	1.6%

Union City

51

104

45W

Trenton

Martin

45E

Dresden

22

79

70

412

100

Selmer

Henderson

45

64

22

Paris 54

McKenzie

Camden

Huntingdon

40

Lexington

69

Savannah

Tiptonville

78

Dyersburg *

22

55,

(155)

79

2011 Est. Average Household Income	\$39,869
2011 Est. Median Household Income	\$32,302
2011 Est. Per Capita Income	\$15,251
Average Travel Time to Work (Minutes)	24.07
Owner Occupied Housing Units	8,418
Median Owner-Occupied Housing Value	\$79,866
Average Household Size	2.48

Lauderdale County Data	
2010 Population	27,815**
2010 Households	
2010 Retail Sales	
Retail Sales Per Capita	\$6,045***
Retail Sales Per Household	\$16,757***
Retail Sales Outleakage (2009)	



Domino's Pizza

Family Dollar **Fashion Connection**

FastLube Fred's

Pizza Hut Rent-A-Center Save-A-Lot Food Store Shoe Department

Sonic Super 8 Subway Taco Bell Wal-Mart

KFC Los Portales McDonald's

E W James & Sons Supermarkets

Huddle House Restaurant

Merle Norman Cosmetics Napa Auto Parts O'Reilly Auto Parts

Dotail	Trade	Dotont	ial	2010

Motor Vehicle & Parts Dealers	\$55,766,631
Furniture & Home Furnishings Stores	\$6,705,305
Electronics & Appliances Stores	\$7,365,683
Building Material, Garden Equip Stores	\$34,250,230
Food & Beverage Stores	\$55,167,726
Health and Personal Care Stores	\$25,273,128
Gasoline Stations	\$37,085,940
Clothing & Clothing Accessories Stores	\$16,207,783
Sporting Goods, Hobby, Book, Music	\$6,185,231
General Merchandise Stores	\$52,144,837
Miscellaneous Store Retailers	\$10,451,258
Non-Store Retailers	\$25,815,671
Food Service & Drinking Places	\$37,008,865
Total Retail Sales	\$369,428,287